

THE PHILIPPINE STOCK EXCHANGE, INC.

Corporate Governance Guidelines for

Listed Companies

Disclosure Template

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		COMPLY	EXPLAIN
Guide	Guideline No. 1:		
DEVE	DEVELOPS AND EXECUTES A SOUND BUSINESS STRATEGY		
1.1	Have a clearly defined vision, mission and core values.	٨	
1.2	Have a well developed business strategy.	٧	
1.3	Have a strategy execution process that facilitates effective performance		
	management, and is attuned to the company's business environment, management	·	
	style and culture.		
1.4	Have its board continually engaged in discussions of strategic business issues.	٧	
Guide	Guideline No. 2:		
ESTAE	ESTABLISHES A WELL-STRUCTURED AND FUNCTIONING BOARD		•
2.1.	Have a board composed of directors of proven competence and integrity.	٧	
2.2.	Be led by a chairman who shall ensure that the board functions in an effective and	٠	
	collegial manner.		
			The Corporation has 2 independent directors. The Corporation observes the minimum required
2.3	Have at least three (3) of thirty percent (30%) of its directors as independent		number of independent directors based on SEC
	directors.		Memorandum Circular No. 6, Series of 2009 which
			is 2 directors or 20% of its Board size, whichever is lesser, but in no case less than 2.
2.4	Have in place written manuals, guidelines and issuances that outline procedures and processes.	٧	
			The Corporation has an Audit Committee which
			carries out risk management and governance
2.5	Have Audit, Risk, Governance and Nomination & Election Committees of the board.		functions, a Compensation and Remuneration Committee, and a Nomination Committee which
			assists in the process of election of directors.
2.6	Have its Chairman and CEO positions held separately by individuals who are not	<	
	related to each other.		
2.7	Have a director nomination and election process that ensures that all shareholders		
	are given the opportunity to nominate and elect directors individually based on the	<	
,			All directors are made aware of their obligations,
2.8	Have in place a formal board and director development program.		duties and responsibilities under the general



	•	of, or in accordance with, internationally recognized frameworks such as but not	
	٧ .	4.3 Design and undertake its Enterprise Risk Management (ERM) activities on the basis	4.3
	•	and compliance processes and procedures.	
	<	4.2 Have a formal risk management policy that guides the company's risk management	4.2
	٧	4.1 Have its board oversee the company's risk management function.	4.1
		RECOGNIZES AND MANAGES ITS ENTERPRISE RISKS	쮸
		Guideline No. 4:	ଦ
		working effectively.	
	<	annually, that a sound internal audit, control and compliance system is in place and	
		3.5 Have the Chief Executive Officer and Chief Audit Executive attest in writing, at least	3.5
	<	to raise valid issues.	
	٠.	3.4 Have in place a mechanism that allows employees, suppliers and other stakeholders	3.4
	٧	3.3 Institutionalize quality service programs for the internal audit function.	3.3
	4	reviewed.	
	۷.	3.2 Have a comprehensive enterprise-wide compliance program that is annually	3.2
	Α.	be overseen at the Board level.	
	< .	3.1 Establish the internal audit function as a separate unit in the company which would	3,1
		MAINTAINS A ROBUST INTERNAL AUDIT AND CONTROL SYSTEM	3
		Guideline No. 3:	ଦ
issues affecting the Corporation.		constrains the directors' ability to vote independently.	
r obligation		2.10 Have no shareholder agreements, by-laws provisions, or other arrangements that	2.1
	٧	2.9 Have a corporate secretary.	2.9
provide the appropriate support for such			
seminars. The Corporation is committed to			
corporate governance by regular attendance at	-		
evolving trends, standards and best practices on			
encouraged to update themselves continually on	-		
			•
al of the Corpo			
of Incorporation, By-laws, and Corporate	-		
curities Regulation Code, the Art			•
Cornoration Code of the Philippines the			



CORPORATE GOVERNANCE GUIDELINES: DISCLOSURE SURVEY Company Name: PEPSI-COLA PRODUCTS PHILIPPINES, INC.

Date: 31 March 2015

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Have the financial reports attested to by the Chief Executive Officer and Chief Financial Officer.	Have its audit committee conduct regular meetings and dialogues with the external audit team without anyone from management present.	Ensures that the external audit firm is selected on the basis of a fair and transparent tender process.	Disclose relevant information on the external auditors.	Ensure that the external auditor has adequate quality control procedures.	Ensure that the external auditor is credible, competent, and should have the ability to understand complex related party transactions, its counterparties, and valuations of such transactions.	Have the board Audit Committee approve all non-audit services conducted by the external auditor. The Committee should ensure that the non-audit fees do not outweigh the fees earned from the external audit.	ENSURES THE INTEGRITY OF FINANCIAL REPORTS AS WELL AS ITS EXTERNAL AUDITING FUNCTION	Guideline No. 5:	Seek external technical support in risk management when such competence is not available internally.	Disclose sufficient information about its risk management procedures and processes as well as the key risks the company is currently facing including how these are being managed.	Have a unit at the management level, headed by a Risk Management Officer (RMO).	limited to, COSO, (The Committee of Sponsoring Organizations of the Treadway Commission) I and II.
'n			٧	٧	<	<			V	<	۷	
	From time to time, the external audit team is requested to attend meetings of the Audit Committee, to make presentations and reply to inquiries on matters relating to the Company's financial statements. The Audit Committee members are free to inquire from or discuss with the external audit team whenever there is a need to clarify issues arising from the audit.	The appointment of the Corporation's external auditor is recommended by the Corporation's Audit Committee, and their appointment is endorsed by the Board and brought to the shareholders for approval each year at the Corporation's annual shareholders' meeting based on their meeting the necessary qualification criteria including independence.										



ULARLY THOSE THAT BELONG TO THE MINORITY OR NON- OLLING GROUP Adopt the principle of "one share, one vote." Ensure that all shareholders of the same class are treated equally with respect to voting rights, subscription rights and transfer rights. Have an effective, secure and efficient voting system. Have effective shareholder voting mechanisms such as supermajority or "majority minority" requirements to protect minority shareholders against actions of controlling shareholders. Provide all shareholders with the notice and agenda of the annual general meeting (AGM) at least thirty (30) days before a regular meeting and twenty (20) days before a special meeting. Allow shareholders to call a special shareholders meeting, submit a proposal for consideration at the AGM or the special meeting, and ensure the attendance of the external auditor and other relevant individuals to answer shareholder questions in such meetings.	PARTICULARLY THOSE THAT BELONG TO THE MINORITY OR NON- CONTROLLING GROUP 6.1 Adopt the principle of "one share, one vote." 6.2 Ensure that all shareholders of the same class are treated equally with respect to voting rights, subscription rights and transfer rights. 6.3 Have an effective, secure and efficient voting system. 6.4 Have effective shareholder voting mechanisms such as supermajority or "majority of minority" requirements to protect minority shareholders against actions of controlling shareholders. 6.5 Provide all shareholders with the notice and agenda of the annual general meeting (AGM) at least thirty (30) days before a regular meeting and twenty (20) days before a special meeting.	ALID PROTECTS THE RIGHTS OF ITS SPAKEHOLDERS, ULLARLY THOSE THAT BELONG TO THE MINORITY OR NON- OLLING GROUP Adopt the principle of "one share, one vote." Ensure that all shareholders of the same class are treated equally with respect to voting rights, subscription rights and transfer rights. Have an effective, secure and efficient voting system. Have effective shareholder voting mechanisms such as supermajority or "majority of minority" requirements to protect minority shareholders against actions of controlling shareholders with the notice and agenda of the annual general meeting (AGM) at least thirty (30) days before a regular meeting and twenty (20) days before a special meeting. Allow shareholders to call a special shareholders meeting, submit a proposal for consideration at the AGM or the special meeting, and ensure the attendance of the
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	<	8.3 Have in place a merit-based performance incentive mechanism such as an employee stock option plan (ESOP) or any such scheme that awards and incentivizes	8.3
	٧	8.2 Have in place a workplace development program.	8.2
		environment and other key stakeholder groups.	
	<	its employees, suppliers & customers, creditors, as well as the community,	
	٠.	recognition and protection of the rights and interests of key stakeholders specifically	
		8.1 Establish and disclose a clear policy statement that articulates the company's	8.1
		COMMUNITY, ENVIRONMENT, AND OTHER STAKEHOLDERS	8
		RESPECTS AND PROTECTS THE RIGHTS AND INTERESTS OF EMPLOYEES,	RE
		Guideline No. 8:	ଦ
		position in the company.	
		imbalances between the controlling shareholders' voting power and overall equity	
	<	ownership concentration; cross-holdings among company affiliates; and any	
		with the identity of the company's controlling shareholders; the degree of	
		7.9 Disclose in its annual report the principal risks to minority shareholders associated	7.9
		back program).	
		disclosure of the company's purchase of its shares from the market (e.g share buy-	
	<	performing similar functions) and controlling shareholders. This shall also include the	
:		7.8 Disclose the trading of the corporation's shares by directors, officers (or persons	7.8
-	•	materials relevant to corporate actions that require shareholder approval.	
	٠.	7.7 Publish and/or deliver to its shareholders in a timely fashion all information and	7.7
		and PSE CG Guidelines.	
	<	manual and practices, and the extent to which such practices conform to the SEC	
		7.6 Disclose to shareholders and the Exchange any changes to its corporate governance	7.6
		days from the end of the reporting period.	
-	<	from the end of the financial year, while interim reports shall be published within 45	
	٤.	audit revisions. Consolidated financial statements shall be published within 90 days	
	-	7.5 Disclose annual and quarterly consolidated reports, cash flow statements and special	7.5
		group.	
	<	well as the nature of the company's other companies if it belongs to a corporate	
	٤.	the company, significant cross-shareholding relationship and cross guarantees, as	
		7.4 Disclose names of groups or individuals who hold 5% or more ownership interest in	7.4
	<	7.3 Disclose its director and executive compensation policy.	7.3
		impact on the control, ownership, and strategic direction of the company.	
	<	trust agreements, confidentiality agreements, and such other agreements that may	
		7.2 Disclose the existence, justification, and details on shareholders agreements, voting	7.2
		laws and regulations.	

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Have a clear policy and practice of full and timely disclosure to shareholders of all material transactions with affiliates of the controlling shareholders, directors or management.	Have a clear policy in dealing with material non-public information by company insiders.	Be transparent and consistent in reporting its RPTs. A summary of such transactions shall be published in the company's annual report.	Have its independent directors or audit committee play an important role in reviewing significant RPTs.	Establish a voting system whereby a majority of non-related party shareholders approve specific types of related party transactions in shareholders meetings.	employees, at the same time aligns their interests with those of the shareholders. 8.4 Have in place a community involvement program. 8.5 Have in place an environment-related program. 8.6 Have clear policies that guide the company in its dealing with its suppliers, customers, creditors, analysts, market intermediaries and other market participants. Guideline No. 9: DOES NOT ENGAGE IN ABUSIVE RELATED-PARTY TRANSACTIONS AND INSIDER TRADING 9.1 Develop and disclose a policy governing the company's transactions with related parties. 9.2 Clearly define the thresholds for disclosure and approval for RPTs and categorize such transactions according to those that are considered de minimis or transactions that need not be reported or announced, those that need to be disclosed, and those that need prior shareholder approval. The aggregate amount of RPT within any twelve (12) month period should be considered for purposes of applying the thresholds for disclosure and approval.
<	<	٧	V		<
				There is no voting system established to specifically deal with approval of specific types of related party transactions (RPTs). The Corporation enters into RPTs on an arm's length basis, and in the interest of transparency, consistently reports its RPTs in the Corporation's annual audited financial statements, annual reports, and information statements. Significant RPTs are reviewed by the Board through the Audit Committee which includes the two (2) independent directors.	



Date: 31 March 2015

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stakeholders that follows corporate protocols and considers and respects shareholder and craferences		other key stakeholders, would be settled in a fair and expeditious manner.	
method of resolving differences of opinion between and among shareholders and		7 Establish and commit itself to an alternative dispute resolution system so that conflicts and difference with counterparties, particularly with shareholders and	10.7
The Corporation has an efficient albeit informal			
	٧	5 Respect intellectual property rights.	10.6
	٧	rules, and regulation, as well as all regulatory requirements.	TU.5
			ב ב
	<	Have clear and stringent policies and procedures on curbing and penalizing company or employee involvement in offering, paying and receiving bribes.	10.4
		comply with the applicable law, rule or regulation.	
	<	reason for such action as well as present the specific steps being taken to finally	
	< ِ	it refers to a corporate governance issue. Should it do so, it has to disclose the	
,		Not seek exemption from the application of a law, rule or regulation especially when	10.3
		the said issuances.	
	<	awareness initiatives to facilitate understanding, acceptance and compliance with	
	٤,	and relevant regulations. The program should include appropriate training and	
		Have a formal comprehensive compliance program covering compliance with laws	10.2
		conduct expected from company personnel.	
	٧.	and decision making, clarify responsibilities, and inform other stakeholders on the	
		Formally adopt a code of ethics and proper conduct that guides individual behavior	10.1
		ENFORCEMENT	ENFO
		DEVELOPS AND NURTURES A CULTURE OF ETHICS, COMPLIANCE, &	DEVI
	5	Guideline No. 10:	Guid

information contained and set forth in this document is true, complete and correct. This is to certify that the undersigned have reviewed the contents of this document and to the best of our knowledge and belief, the

Done this 31st day of March 2015 in Makati City.

Chairman/Independent Director

YEON-SUK-NO

Chief Executive Officer

