

6 April 2020

**PEPSI-COLA PRODUCTS PHILIPPINES, INC.**

Km. 29 National Road, Tunasan,  
Muntinlupa City, Metro Manila,  
Philippines 1773

Attention: **Atty. Lope R. Manuel, Jr.**  
Vice President – Legal and Government Affairs,  
Compliance Officer, and Data Protection Officer

**Atty. Kristine N. L. Evangelista**  
Corporate Secretary

Re: **Tender Offer to the Shareholders of Pepsi-Cola Products  
Philippines, Inc.**

Ladies and Gentlemen:

We write in connection with the tender offer by **LOTTE CHILSUNG BEVERAGE CO. LTD.** (“**Lotte Chilsung**”) to acquire up to 2,134,381,838 common shares in **PEPSI-COLA PRODUCTS PHILIPPINES, INC.** (“**PCPPI**”) from all shareholders of PCPPI other than Lotte Corporation and the members of the Board of Directors with respect to their qualifying common shares and the officers of PCPPI.

In response to the request for clarification on the re-opening of the Tender Offer after the approval by the Philippine Competition Commission of the transaction, please be advised that Lotte Chilsung intends to complete the transaction as provided under the terms and conditions of the tender offer and will re-open the tender offer for a period of ten (10) business days, unless the Securities and Exchange Commission (“**SEC**”) orders otherwise. However, please take note, that the SEC has not lifted its suspension of the tender offer in connection with the issues it raised on the fairness opinion for the transaction. For reference, kindly refer to our letter dated 4 February 2020 and the PSE EDGE disclosures made by PCPPI on 5 February 2020. We submitted a response to the SEC last 14 February 2020 and are awaiting the SEC’s decision on the matter. Accordingly, the tender offer can only be re-opened after the SEC resolves the issue and lifts the suspension. We also note that the tender offer may be subject to conditions, if any, that the SEC may impose. We shall inform you immediately once we receive feedback from the SEC on the foregoing.

We trust that the foregoing clarifies matters.

Very truly yours,

**LOTTE CHILSUNG BEVERAGE CO. LTD.**

By:

  
**LUIS MANUEL L. GATMITAN**

  
**MOISES RONETTE C. COLOBONG**